



# ULI Professional Development Certificate

While attending the Real Estate School and other professional development events, you can earn a ULI professional development certificate.

There are two certificates available: the Real Estate Development Certificate or the Real Estate Development Finance Certificate.

Even if you already hold another certification or designation, in today's competitive market a ULI professional development certificate will give you a leg up on the competition. Further your formal education by pursuing the courses needed to earn a ULI professional development certificate.

Participants in the ULI certificate program enjoy discounts on selected programs. Your discount is even greater if you are a ULI member.

## Just Follow These Four Steps:

### Step One

Complete the application on the next page. For additional applications, call 800-321-5011 or visit ULI's website at [www.uli.org](http://www.uli.org), click on Professional Development & Education, then select the Professional Development Certificate link.

### Step Two

Attend ULI professional development courses and events as outlined on this page. Courses and events are held throughout the United States. They include four-day Real Estate School courses, two-day live workshops, and two-day online workshops.

### Step Three

Successfully complete the ULI examination on the textbook *Real Estate Development: Principles and Process*, Third Edition or Fourth Edition. This exam can be taken during or after completion of the program.

### Step Four

Receive your certificate (suitable for framing) and plaque showing your achievement. The completion of this educational program will give you an edge over the competition.

## Complete the Following Requirements to Receive Your Certificate:

### Option One

#### **Real Estate Development Certificate**

1. Attend three Real Estate School development courses:
  - The Real Estate Development Process: Part I
  - The Real Estate Development Process: Part II
  - Advanced Development Process: Residential or Commercial
2. Attend two 2-day ULI professional development workshops either live or online, or an additional four-day Real Estate School course.
3. Pass the ULI Certificate Exam.

### Option Two

#### **Real Estate Finance Certificate**

1. Attend three Real Estate School finance courses:
  - Real Estate Finance I
  - Real Estate Finance II
  - Advanced Real Estate Finance
2. Attend two 2-day ULI professional development workshops either live or online, or an additional four-day Real Estate School course.
3. Pass the ULI Certificate Exam.

## Completion Requirements:

- Proof of attendance within a four-year period.
- Successful completion of the examination.

# ULI Professional Development Certificates

## Enroll me as a candidate for the following certificate program (choose one):

- ULI Real Estate Development Certificate  
 ULI Real Estate Development Finance Certificate

Candidate's Name \_\_\_\_\_

Date of Application \_\_\_\_\_

Position Title \_\_\_\_\_

Name of Firm \_\_\_\_\_

Business Address \_\_\_\_\_

City, State, Zip Code \_\_\_\_\_

Work Telephone Number \_\_\_\_\_

Work Fax Number \_\_\_\_\_

Home Telephone Number \_\_\_\_\_

E-Mail Address \_\_\_\_\_

## ULI Affiliation

Are you a member of ULI?  Yes  No

If so, check membership category:

- Full  Student  Associate  
 Academic  Public Sector  Other

When do you intend to complete the certificate program?

## Professional Background

What is your current occupation?

Do you hold any of the following credentials?

Professional license  Yes  No

If yes, indicate type(s) \_\_\_\_\_

Advanced academic degrees  Yes  No

If yes, indicate type(s) \_\_\_\_\_

Real estate–related certification  Yes  No

If yes, indicate type(s) \_\_\_\_\_

Other \_\_\_\_\_

Have you ever worked in real estate development?  Yes  No

If so, how long? \_\_\_\_\_

## Course History

Please list any courses that you have taken from ULI during the past two years that you believe can be applied to your certificate.

## Payment

One-time application fee for certificate program: \$125

Please indicate your payment choice below:

- My check is enclosed (payable to ULI).  
 Purchase order number (public sector only).  
 Charge my:  
 American Express  Carte Blanche  
 Diners Club  MasterCard  VISA

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Cardholder Name \_\_\_\_\_

Cardholder Signature \_\_\_\_\_

Return this application and payment of the one-time fee to:

Urban Land Institute

Certificate Programs

1025 Thomas Jefferson Street, NW, Suite 500 West

Washington, DC 20007-5201

202-624-7000 | Orders 800-321-5011 | Fax 202-624-7140